

WELCOME TO



FOTON

BEIQI FOTON MOTOR CO., LTD.

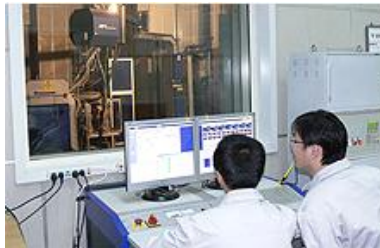
Company Name	Beiqi Foton Motor Co. , Ltd.
Registration Date	August 28, 1996
Headquarters	Beijing, China
Starting Capital	RMB 454.93 million Yuan (USD 73.38 million dollars)
Ownership	State-holding
Mode of listing	Listed at Shanghai Stock Exchange in 1998



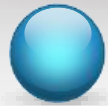
GLOBAL INDUSTRIAL LAYOUT

- Has over 12 KD Factories around the world and more than 20 Manufacturing Plants in China
- Its distribution network has reached over 125 countries worldwide
- Develop R&D Facilities in Beijing, Germany, Russia, Japan, and Taiwan for the development of cutting-edge technology research and application

✓ **Asia's largest commercial vehicle manufacturer!**



GLOBAL PARTNERSHIPS



With a commitment to globalization, links and partnerships with world renowned companies have been forged, such as Austrian AVL, British Lotus, Japanese MIM Design, German Bosch, American Motoral, American Visteon, American Eaton, just to name a few



2 Most Notable Partnerships are:

CUMMINS

BEIJING FOTON CUMMINS ENGINE CO., LTD.

- 50-50 joint partnership
- established in March 2006
- meant for production of light and heavy commercial vehicle engines
- engine plant has an annual capacity of 400,000 engine units

DAIMLER

FOTON DAIMLER AUTOMOTIVE CO., LTD.

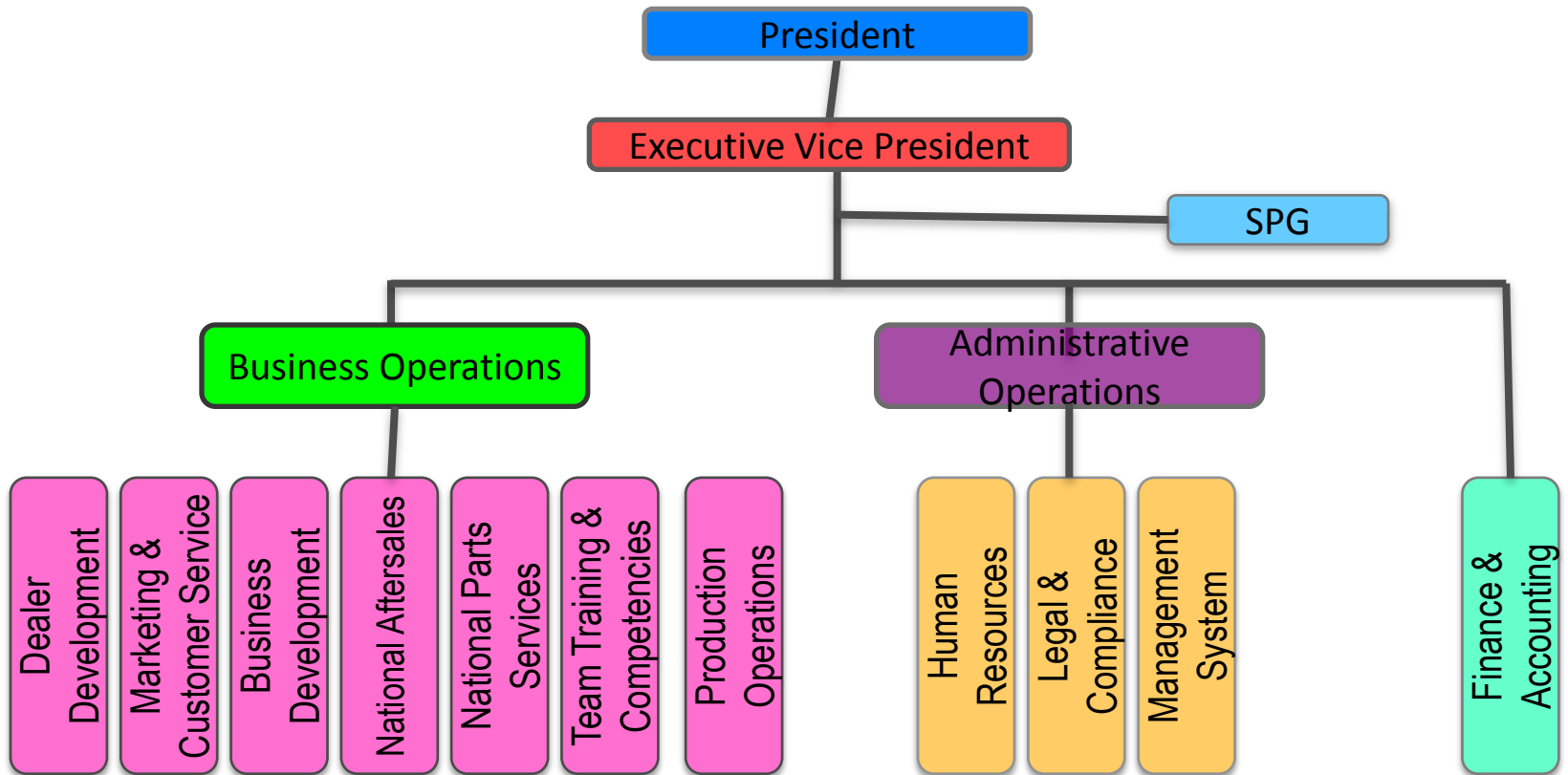
- 50-50 joint partnership
- established in January 2009
- meant for production of heavy commercial vehicle engines

The Distributor

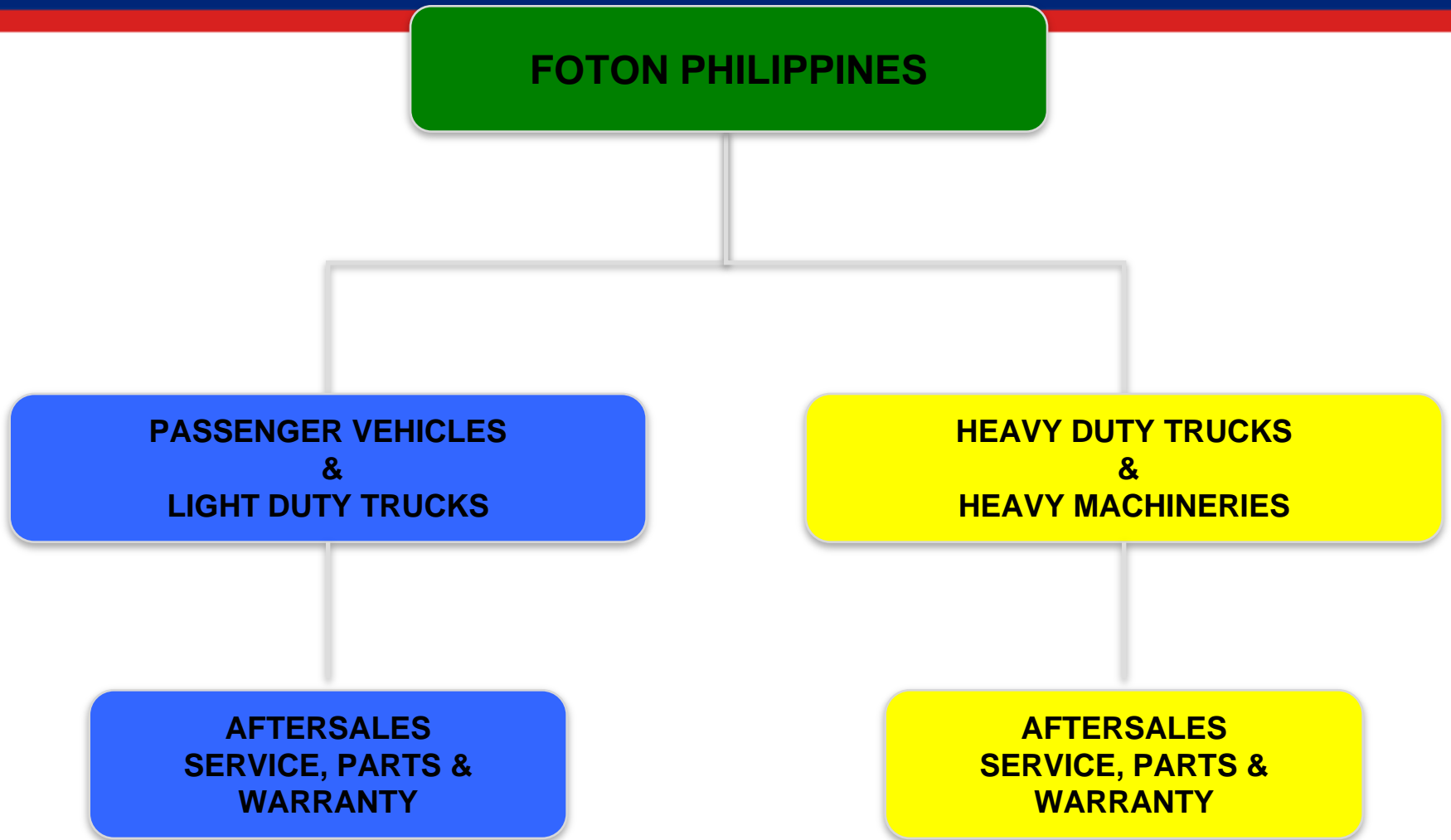


The exclusive distributor of FOTON in the Philippines
since 2006

UAAGI – The Organization



Business Segments



Dealership Network



ISABELA



STA. ROSA, LAGUNA



BALINTAWAK



PAMPANGA



BATANGAS



STA ROSA
NUEVA ECIA

SAN PABLO



CAVITE



CALAMBA



PALAWAN



ILOILO



BACOLOD



ZAMBOANGA



DAVAO



GENERAL SANTOS



CDO



LIPA



CAMSUR



TACLOBAN



CEBU



BUTUAN



FOTON



Achievements & Excellence

Local Recognitions

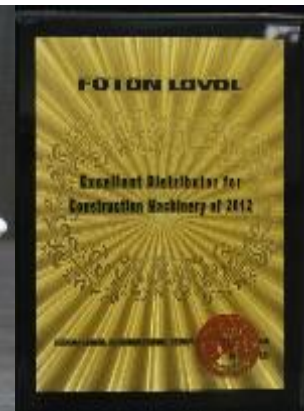
- ★ FOTON MP-X – Van of the Year (2009-2010 & 2010-2011) as the by CAGI
- ★ FOTON Blizzard – Pick-up of the Year for 2010-2011 by CAGI
- ★ FOTON Thunder – Technical Advancement Award for 2012-2013 by CAGI
- ★ FOTON View Traveller – Van of the Year for 2013-2014 by CAGI



Achievements & Excellence

Overseas Recognitions from FOTON China

- ★ Market Development and Breakthrough Award (2009)
- ★ Best in After Sales Service (2011 & 2012)
- ★ Overall Outstanding Service Award (2013)
- ★ Fleet Customer Development Award (2013)
- ★ Exceptional Service Provider Award – Passenger Vehicles (2013)
- ★ Best Sales Award – Light Duty Trucks (2013)
- ★ Market Development Award – Heavy Duty Trucks (2013)
- ★ Excellent Distributor for Heavy Machinery (2013)
- ★ DISTRIBUTOR OF THE YEAR (2014)
- ★ Excellent Service Provider of Construction Machinery Business (2015)



DISTRIBUTOR OF THE YEAR (2014)





PRODUCT LINE - UP



PASSENGER VEHICLES



GRATOUR



TOANO



TOPLANDER



**TOPLANDER
EXECUTIVE**



**TOPLANDER
EXTREME**



THUNDER 4X2

PASSENGER VEHICLES



THUNDER E



TRAVELLER



TRANSVAN



AMBULANCE

LIGHT DUTY TRUCKS



**TORNADO 2
TURBO**

TORNADO 2 MPV



**TORNADO 2
DOUBLE CAB**



TORNADO 2.5



**TORNADO 2.5
DUMP TRUCK**

LIGHT DUTY TRUCKS

TORNADO 3.5



**TORNADO 3.5
CRANE TRUCK**



**TORNADO 3.5
SELF LOADER**



**TORNADO C 3.5
DROPSIDE**



**TORNADO C 4.5
FVAN**

LIGHT DUTY TRUCKS



MIDI TRUCK

HEAVY DUTY TRUCKS



ETX HURRICANE



HURRICANE DUMP TRUCK



ETX 4X2 TRACTOR HEAD



ETX 6X4 TRACTOR HEAD



GTL 6X4 TRACTOR HEAD



ETX 6X4 DUMP TRUCK

HEAVY DUTY TRUCKS



ETX 6X4 CARGO TRUCK



ETX 6X4 WING VAN



ETX 6X4 TRANSIT MIXER



ETX CRANE TRUCK

HEAVY MACHINERIES



WHEEL LOADER



ROAD ROLLER



WHEEL LOADER



EXCAVATOR



MOTOR GRADER



BACKHOE LOADER

AMBULANCES



VIEW AMBULANCE



TRAVELLER AMBULANCE



TOANO AMBULANCE

MEDICAL ACCESSORIES / EQUIPMENTS



MEDICAL ACCESSORIES / EQUIPMENTS



scoop spine board



medical chair lift



MEDICAL ACCESSORIES / EQUIPMENTS



SPECIALIZED / CUSTOMIZED UNITS

CORRESPONDENT



TORNADO RESCUE VEHICLE





TORNADO EMERGENCY RESPONSE UNIT

FIRE TRUCK



TROOP CARRIER / PATROL JEEP



PRISONERS VAN



FEAT RESCUE TRUCK



OUR VALUED CLIENTS



GOVERNMENT AGENCIES



PCSO – AMBULANCE UNITS FOR LGU'S (2016)



PCSO – AMBULANCE UNITS FOR LGU'S (2015)



BATANGAS – LCV MULTI-PURPOSE (2016)



ANGELES – LCV DAC & LCV TROOP CARRIER (2016)



CALOOCAN – LCV TROOP CARRIER (2015)



CALOOCAN – TRAVELLER (2015)



CALOOCAN – TORNADO 2E TURBO DROPSIDE /
TORNADO 2E FIXED SIDE & TAIL DROPSIDE (2015)





CITY OF CALOOCAN – TORNADO 2.5 FIRE TRUCK (2015)



CALOOCAN – RESCUE VEHICLES (MPV DAC)
(2014/2015 /2016)



MMDA – VIEW TRAVELLER (2015)

*PAMPANGA – BLIZZARD PATROL JEEP (2014)
REPEAT ORDER OF BLIZZARD PATROL JEEP (2015)*





*DPWH ARMM – DUMPTRUCK (2013) / BACK
HOE*

*DPWH MAIN – DUMPTRUCK (2013) / WHEEL
LOADER*



DPWH MAIN – THUNDER 4X2 / 4X4 & DUMPTRUCK (2013)



QUEZON CITY – RESCUE VEHICLES FOR ALL BARANGAYS (2012)



NFA - HURRICANE CARGO TRUCK (2012)



PCSO – AMBULANCE UNITS (2012)



DOH – AMBULANCE UNITS (2011)



BJMP – AMBULANCE UNITS (2011)



PCSO – MOBILE CLINIC (2011)



BJMP – PRISONERS VAN (2010)



MUNICIPALITY OF CAUAYAN, NEGROS OCCIDENTAL – ROAD ROLLER (2016)



PROVINCIAL GOV'T OF PAMPANGA – HURRICANE 4X2 DUMPTRUCK (2016)



MUNICIPALITY OF CAPAS TARLAC – ETX 6X4 DUMPTRUCK, HURRICANE 4X2 DUMPTRUCK, WHEEL LOADER, MINI DUMPTRUCK , TS 23 MPV ,AMBULANCE (2015)



MUNICIPALITY OF PANIQUI – WHEEL LOADER / TORNADO 2.5 MINI
DUMPTRUCK / ETX 6X4 DUMPTRUCK (2016)



MUNICIPALITY OF LINGAYEN – ETX DUMPTRUCK (2016)



*MUNICIPALITY OF BENGUET – HURRICANE DUMPTRUCK
(2016)*



MUNICIPALITY OF DIADI – WHEEL LOADER (2014)



PROVINCIAL GOV'T OF CAMARINES SUR – MINI DUMPTRUCK, TRACTOR HEAD WITH LOWBED, MOTOR GRADER, ROAD ROLLER, WHEEL LOADER, AMBULANCE, VIEW TRAVELLER, TANKER, TORNADO RESCUE TRUCK, THUNDER PATROL JEEP (2015 & 2016)



PRIVATE COMPANIES

AIR21
SAGOT KO, PADALA MO!

2GO
EXPRESS

F2 LOGISTICS
LET'S MOVE. NOW.

CMC
LOGICOM SOLUTION INC

**ALL
TRANSPORT
NETWORK**
INTERNATIONAL FREIGHT FORWARDER

AIRLIFT ASIA INC

RCS
LOGISTICS
LOGISTICS FOR A GLOBAL ECONOMY

XDE
2 4 7
LONDON VIENNA HONGKONG

MBT
www.mbtph.com
MBT Customs Brokerage
MBT International Freight Forwarder, Inc.

itiXpress
CHAMPION NG PADALA
DOMESTIC INTERNATIONAL

MONOLITH
CONSTRUCTION & DEVELOPMENT CORPORATION

MONOCRETE
CONSTRUCTION PHILIPPINES, INC.

LAFARGE
Holcim

FMIDC

TRADING
GRANBY
CONSTRUCTION

MEGACEM, INC.
Cement Distributor

CAVDEAL
CAVITE INTERNATIONAL CONSTRUCTION
AND DEVELOPMENT CORPORATION
CAVITE INTERNATIONAL CONSTRUCTION AND DEVELOPMENT CORPORATION
CAVITE INTERNATIONAL

FOTON

WABCI
WABCI GROUP INC.

MEGAWIDE
CONSTRUCTION CORPORATION

ALLIED CONCRETE PRODUCTS, INC.
STRENGTH FOR LIFETIME USE
Since 1983



CM PANCHO CONSTRUCTION, INC.

CBI chan c. bros., inc.

WILCON

DEPOT

CEBUANA LHUILLIER

Rustan's
SINCE 1952



PUREGOLD

Angel's
HAMBURGER
Ang Burger ng Bayan



Oishi

NATURE'S
SPRING



Frabelle
FOODS



Petroleum Hauling Companies



GULF PETROLEUM/ FLYNG V



RM CARRIER / PRISM



ONE PETROLEUM

SHIPPING LINES & CARGO HANDLERS



MILLION MILES



GOTHONG SOUTHERN



F2 LOGISTICS



GLOBAL GATEWAY LOGISTICS



AIR21



ANTIPORDA



SURIGAO MINING



BATCHING PLANT & CONSTRUCTION COMPANIES



ANSECA



PRINCESS DY CONST



BETONBAU



MONOCRETE

Standard Operations and Maintenance Training





Standard Operations and Maintenance Training



Standard Operations and Maintenance Training



PHILWIDE SERVICING



FOTON MAJOR EVENTS

FOTON BIG SHOW



Foton executives led by Foton Philippines president Rommel Sytin (2nd from right), Foton International president and Foton Motor Group Executive Vice President Wang Xiang Yin and guest of honor Sen. Francis "Chiz" Escudero (3rd from left) lead the ceremonial ribbon-cutting.



MIAS



FOTON MOTO FAIR



PHILIPPINE INTERNATIONAL MOTOR SHOW (PIMS)



PHILCONSTRUCT



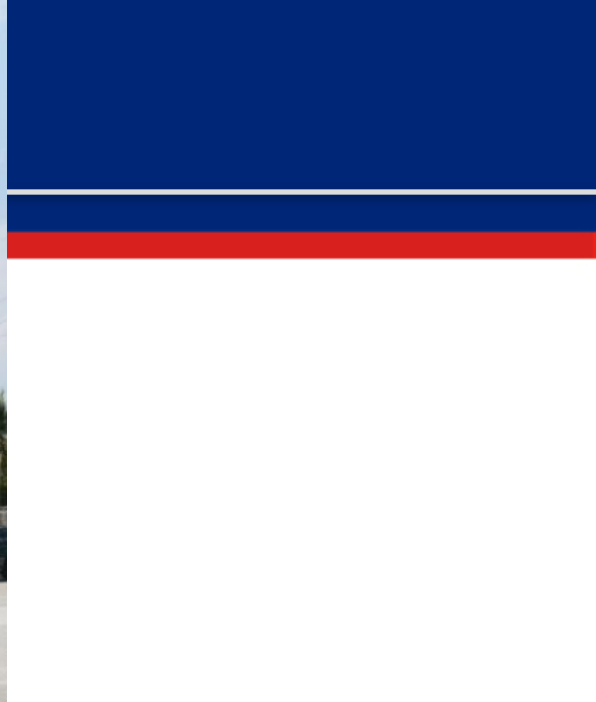
CLARK ASSEMBLY PLANT



CLARK ASSEMBLY PLANT



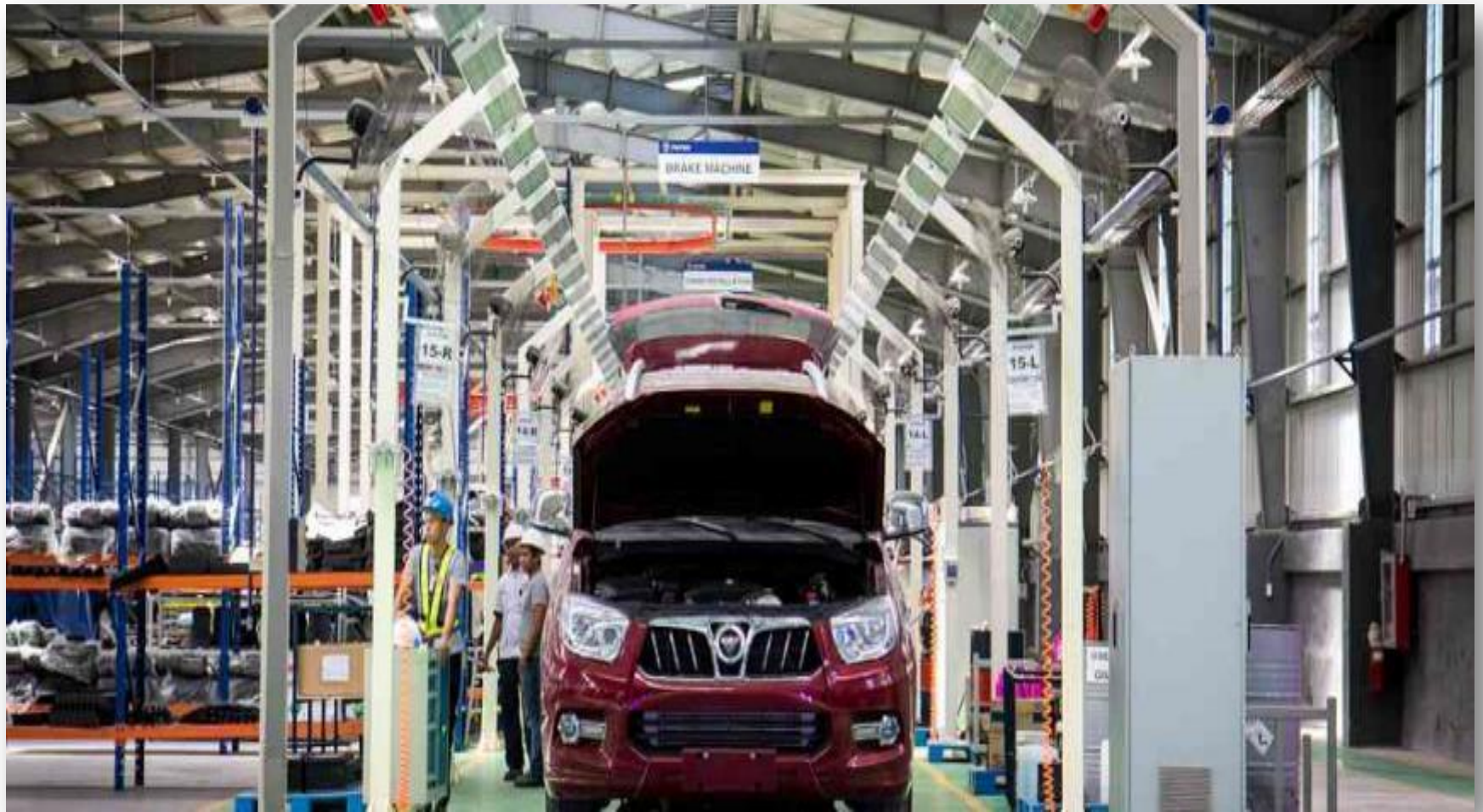
**11 Hectares worth P1.2 billion assembly plant
located in the Clark Freeport Zone in Pampanga.**



CLARK ASSEMBLY PLANT



CLARK ASSEMBLY PLANT



CLARK ASSEMBLY PLANT



ASSEMBLY LINE

CLARK ASSEMBLY PLANT



PRE-DELIVERY INSPECTION AREA

CLARK ASSEMBLY PLANT



BODY FABRICATION BUILDING

CLARK ASSEMBLY PLANT



PARTS WAREHOUSE



Thank you!